

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-03 INR-05 L-02 ACDA-05

NSAE-00 PA-01 RSC-01 PRS-01 SP-02 USIA-06 TRSE-00

SAJ-01 H-01 NSC-05 SS-15 EB-07 OMB-01 MC-01 AEC-05

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R 171155Z DEC 74

FM USMISSION NATO

TO SECSTATE WASHDC 9349

SECDEF WASHDC

DOC WASHDC

DA WASHDC

CDRUSAMC ALEXANDRIA VA

CDRUSAMICOM REDSTONE ARS AL

CDRUSAADC FT BLISS TX

CDR WHITE SANDS MSL RANGE NMEX

USCINCEUR VAIHINGEN

CINCUSAREUR HEIDELBERG

CDR 32D AIR DEF CMD KAISERSLAUTERN

CHUSNHLO PARIS

USNMR SHAPE

CHMAAG ATHENS

CHMAAG BONN

CHMAAG BRUSSELS

CHMAAG COPENHAGEN

CHMAAG ROME

CHMAAG PARIS

CHMAAG THE HAGUE

C O N F I D E N T I A L SECTION 1 OF 2 USNATO 6972

E.O. 11652: GDS

TAGS: MARR, NATO

SUBJ: REPORT OF NATO-HAWK BOARD OF DIRECTOS (BOD) MEETING,
10-13 DECEMBER 1974

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SECDEF FOR

OASD(I&L)-MR. D. CUFFE; ODDR&E; OASD(ISA); AND DSAA.

DA FOR OASA (I&L); DCSLOG FOR MSG-SBI; AND ACSI. USAMC FOR AMCGC.

USAMICOM FOR AMCPM-HA. USCINCEUR FOR MAD AND J-4. USAREUR FOR

AEGD-MR-MM AND USAMICOM FLD OFC (AMCPM-HAI-EUR-MAJ LYNE).

REFS: A. HMO/2.2.01/4208/74 (FINAL AGENDA)

B. HMO-2.2.02/4005/74-R/99

C. HMO/10.9.01/4210/74

D. USNATO 6426

E. STATE 269744

BEGIN SUMMARY: NATO-HAWK BOD MET IN PARIS 10-13 DEC 74. MATTERS OF INTEREST TO THE US INCLUDE PROGRESS OF HELIP, MISSILE FIRING RANGE CONSIDERATIONS, FUTURE SAM STUDIES, NETHERLANDS SEVEN MILLION DOLLAR SUPPLEMENTARY EQUIPMENT ORDER, MAINTENANCE FLOAT SETTLEMENT DISCUSSIONS AND PROCUREMENT MATTERS. DETAILS OF HAWK PROCUREMENT PROCEDURE AND KLYSTRON PROCUREMENTS ARE COVERED SEPTEL. END SUMMARY.

1. NATO HAWK BOARD OF DIRECTORS (BOD) MET IN PARIS 10-13 DEC 74. US MEMBER OF BOD (COL LYNCH) REPORTS ITEMS OF INTEREST TO THE US PER AGENDA (REF A):

A. ITEM 1. SUMMARY RECORDS OF PREVIOUS MEETINGS. BOD APPROVED RECORDS WITH MINOR CHANGES. RECORD OF MEETING 1-3 OCT 74 (REF B) INCLUDES FULL DISCUSSION OF KLYSTRON ELECTRON TUBE PROCUREMENTS WITH STRONG US CRITICISM OF BOD ACTION. THIS RECORD PROVIDED BACKGROUND FOR KLYSTRON DISCUSSIONS REPORTED SEPTEL.

B. ITEM 2.4. INSTALLATION OF A COMPUTERIZED FINANCIAL MANAGEMENT FOR HAWK EUROPEAN LIMITED IMPROVEMENT PROGRAM (HELIP). BOD APPROVED SAID INSTALLATION.

C. ITEM 2.5. HELIP PROGRESS REPORT. PRIME CONTRACTOR (RAYTHEON) IS PESSIMISTIC ABOUT SOME PRODUCTION SCHEDULES INVOLVING ITALIAN SUBCONTRACTORS. RAYTHEON IS PLACING US EXPERTS ON SITE TO ASSIST FIRMS. EUROPEAN PRODUCTION MIGHT HAVE 2-3 MONTHS SCHEDULE SLIP. US PRODUCTION IS ON SCHEDULE. CONVERSION OF FIRST SEVEN BATTERIES TO IMPROVED HAWK SHOULD GO ON SCHEDULE BECAUSE MOSTLY US EQUIPMENT IS INVOLVED. OVERALL CONVERSION SHOULD BE ON SCHEDULE.

D. ITEM 2.6 (B). FIRING RANGES. IN RESPONSE TO ITALIAN QUESTION, US NATO HAWK LIAISON OFFICE (NHLO) OBTAINED CONFIRMATION CONFIDENTIAL

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FROM USA MISSILE COMMAND (MICOM) THAT US WILL AGREE TO INCREMENTAL BILLING FOR USE OF WHITE SANDS MISSILE RANGE (WSMR). DESIGNATION OF CODE 5 (LUMP SUM PAYMENT) ON FOREIGN MILITARY SALES (FMS) CASE IS AN ERROR. THE BOD ACCEPTED THE FMS CASE AFTER ADDING AN ADDITIONAL CLAUSE PROVIDING FOR THE POSSIBILITY OF FIRING AT WSMR ACCORDING TO FLIGHT PROFILES AND USING DRONES AS SPECIFIED BY NEW MISSILE LOT ACCEPTANCE CRITERIA. NATO-HAWK PRODUCTION AND LOGISTICS ORGANIZATION (NHPLO) WILL ESTABLISH THIS CRITERIA WITH RAYTHEON. THE BOD ALSO ASKED ITALY, FRANCE AND GREECE TO RESPOND TO QUESTIONNAIRE ON NATIONAL FIRING RANGES. MICOM ANALYSIS OF SECURITY ASPECTS OF FIRING IMPROVED HAWK MISSILES OVER SEA RANGES IS PERTINENT TO THIS ISSUE. US BOD MEMBER AND US NHLO WILL MONITOR DEVELOPMENTS CLOSELY.

E. ITEM 2.11 (B). USE OF NHPLO FOR FUTURE MEDIUM SURFACE-TO-AIR MISSILE (SAM) STUDIES. FRENCH REP (GEN GAUCHIE) GAVE DETAILED EXPLANATION OF PLAN PROPOSED BY THE FRG AT CONFERENCE OF NATIONAL ARMAMENTS DIRECTORS (CNAD) FOR FUTURE SAM STUDIES BY THE US, FRG, UK, AND FRANCE. FRANCE IS TO BE PILOT NATION ON STUDY FOR FURTHER IMPROVEMENT OF IMPROVED HAWK. FRANCE WILL DRAW UP A WORKING DOCUMENT FOR BOD REVIEW AT MARCH MEETING PREPARATORY TO SUBMITTING A STATEMENT FOR THE APRIL 74 CNAD.

F. ITEM 2.11(C). SUPPLEMENTARY ORDERS FOR HELIP EQUIPMENT. NETHERLANDS (NL) PLANS TO INCREASE SLIGHTLY THE STRENGTH OF ITS HAWK UNITS. THE BOD APPROVED THE NL REQUEST FOR A SUPPLEMENTARY ORDER FOR INCLUSION IN THE CONTRACT WITH RAYTHEON. FINAL QUANTITIES OF EQUIPMENT TO BE PROCURED FOR APPROXIMATELY SEVEN MILLION DOLLARS ARE STILL SUBJECT TO NEGOTIATIONS WITH RAYTHEON. THE FRG DIRECTOR (KUHN) MADE TENTATIVE OFFER TO NL OF THREE MISSILE LAUNCHERS OF EUROPEAN CONFIGURATION. US REP ASKED BOTH FRG AND THE NL TO KEEP THE US INFORMED OF LAUNCHER DISPOSITION IN LIGHT OF US INTEREST IN ACQUIRING LAUNCHERS FOR CONVERSION.

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INFO OCT-01 ISO-00 CIAE-00 PM-03 INR-05 L-02 ACDA-05

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FM USMISSION NATO
TO SECSTATE WASHDC 9350
SECDEF WASHDC
DOC WASHDC
DA WASHDC
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CDRUSAMICOM REDSTONE ARS AL
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CHMAAG ROME
CHMAAG PARIS
CHMAAG THE HAGUE

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G. ITEM 3.2. HAWK PROCUREMENT PROCEDURE. THIS SUBJECT AROSE IN BOTH RESTRICTED AND OPEN SESSIONS, TOGETHER WITH PROCUREMENT OF KLYSTRONS. BOTH ARE REPORTED SEPTEL.

H. ITEM 3.5. SHARING OUT OF THE MAINTENANCE FLOAT. GEN MANAGER (GEN MANCINI) PRESENTED HIS PROPOSAL FOR SETTLEMENT WITH CONFIDENTIAL

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THE US TO THE BOD (REF C). MISSION PREVIOUSLY OUTLINED RATIONALE AND TERMS OF SETTLEMENT WHICH THE GEN MGR AND THE US REP DEVELOPED IN NOV 74 (REF D). THE BOD ACCEPTED THE PROPOSED SETTLEMNT IN PRINCIPLE, BUT AS ANTICIPATED, THE RECIPIENT NATIONS (DENMARK, GREECE, AND ITALY) WERE UNABLE TO AGREE TO THE COST SHARES PROPOSED OF DOLLARS 133,000 EACH. DENMARK AND ITALY REQUESTED TEN PERCENT VALUATION ON CERTAIN ITEMS OF EQUIPMENT SUCH AS ASSAULT FIRE COMMAND CONSOLES (AFCC) AND ORGANIZATIONAL MAINTENANCE SET, MISSILE (OMS/M). SINCE THESE ITEMS ARE NOW OBSOLETE AND ESSENTIALLY OF ZERO VALUE TO THE NATIONS, US REP AGREED TO RECALCUALTION OF SHARES. SETTLEMENT WITH DENMARK AND GREECE IS FURTHER COMPLICATED BY THE FACT THAT VALUATION OF THE EQUIPMENT TO BE DISTRIBUTED TO THOSE NATIONS DOES NOT TOTAL DOLLARS 133,000. ITALY, BEFOE REDUCTION OF SHARES DUE TO DEVALUATION FOR OBSOLESCENCE, HAS APPROXIMATELY THE CORRECT DOLLAR SHARE. US REP AGREED TO COORDINATE DIRECTLY WITH THE THREE ALLIES AND THE GEN MGR AND PREPARE A REVISED SETTLEMENT PLAN FOR THE MARCH 75 BOD MEETING. BECAUSE OF THE IMBALANCE IN ACTUAL EQUIPMENT DISTRIBUTION, US REP WILL CONTINUE TO PROPOSE SETTLEMENT DIRECTLY WITH THE NHMO ACTING ON BEHALF OF ALL PARTICIPANTS.

I. ITEM 3.6. PROCUREMENT OF KLYSTRONS. SEE SEPTEL.

J. ITEM 3.9. PURCHASE OF NEW SLIP-RINGS. THE BOD AGREED TO PURCHASE NEW SLIP RINGS FROM A US FIRM, ELECTRO-TECH (PART NUMBER 50.000100) TO REPLACE THE HIGH MAINTENANCE SLIP RINGS NOW INSTALLED IN THE MISSILE LAUNCHERS. ITALY AND GREECE, HOWEVER, ARE CONSIDERING MODIFICATIONS TO EXISTING SLIP RINGS. DEPENDING UPON THE OUTCOME OF NEGOTIATIONS WITH THE OLD SUPPLIER, ELECTRO-MINIATURE, THESE TWO ALLIES WILL DECIDE EITHER TO KEEP CURRENT SLIP RINGS OR ADOPT THE MODIFICATIONS. IN EITHER CASE, THERE WILL BE CONFIGURATION DIFFERENCES AMONG THE NATO-HAWK LAUNCHERS.

K. ITEM 5.3. CUSTOMS AND TAXES WORKING GROUP. REPORT DEFERRED UNTIL NEXT BOD MEETING. USNATO COMMENT: MISSION APPRECIATES EXCELLENT GUIDANCE ON TARIFF AND NON-TARIFF BARRIERS (REF E). AS ANTICIPATED, THE FRENCH DELEGATION REPEATED ITS ALLEGATIONS OF DUMPING IN THE CAE OF THE VARIAN ASSOCIATES POWER KLYSTRON PROPOSAL. US REP HAD ALL NECESSARY INFORMATION FOR REBUTTAL. END COMMENT.

1. ITEM 6. DATE AND PLACE OF NEXT BOD MEETING. 11-13 MAR 1975, PARIS.

2. MISSION INVITES ATTENTION TO SEPTTEL WHICH DEALS WITH ISSUES
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OF HAWK PROCUREMENT PROCEDURE AND KLYSTRON PROCUREMENTS.
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